

# ERIC DUMPIS



Business Growth &  
Integration Projects  
Bio - / Pharmaceutical  
Operations

## PROFILE

Experienced and senior level professional in the bio / pharmaceutical industry. Well versatile in post-acquisition integration procedures. Spent 15 years in pharmaceutical operations including leading departments, directly reporting to company owners and leaders. Strong business mindset with a wide-ranging sense of strategy and operational excellence.

## CONTACT

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## PROJECTS

### M&A - Due Diligence – Post acquisition integration

*Recurring over a span of 10 years*

Paladin, Theramex, Advanz Pharma, multiple Branded Generic companies

- Post Acquisition Integration: Synchronize internal and external functional teams to deliver on budgeted MA transfer plans.
- Evaluate potential supply chains and cost structure of APIs and Finished Goods post-acquisition.
- Operational Due Diligence on M&A Projects: setup pre signing and closing phase coordination.
- Develop and implement customer specific best-in-class work procedures and project setup.

### mRNA Vaccine Materials Management for R&D & Commercial Production

*2 years mandate*

BioNTech

- Hands-on planning of mRNA raw materials including Lipids and Plasmids
- Support upper management in critical decision making, participate in C-level forums to guide decision making in crisis situations.
- Lead various internal and external stakeholders to qualify and implement new vendors in a light-speed manner to support continuous increased productions.

### Supply Chain Stabilization & Strategic Procurement

*Recurring over a span of 15 years*

AET, Alvogen, Theramex, Startup & multiple Pharma companies

- CDMOs & service providers management for improvement of planning, replenishment & supply processes.
- Scout & initiate R&D and 2nd source opportunities for Drug Substance (API) with cost improvement.
- Guide identifying potential CRO's and CDMO service providers for their lead products, deliver operational support, structure activities, and

## EXPERTISE

### Projects

- ⊙ Due Diligences
- ⊙ Post-Acquisition Integration
- ⊙ Pharmaceutical Operation Projects
- ⊙ Improvement Missions
- ⊙ Structuring Business Growth

### Products & APIs

- Oral solid dose (incl. hormonal & HPAPI)
- Vaginal capsules / ovules
- Patches
- Topical - Creams / Gels / Ointments
- Parenteral
  - mRNA Vaccines
  - Liquid / powder in vials for injection
  - Drug-device combinations (biologic)
- General INN's
- Hormonal
- Lipids
- High-potent
- Peptides
- Plasmids (pDNA)